



2020/21 Budget Update
BOH Finance Committee
April 20, 2020

SOUTHERN NEVADA HEALTH DISTRICT

FY20 YTD KEY ACTIVITIES

- ▶ SNHD Staffing growth projected to >600 FTEs (12% growth from FY2020 Budget); Grants under Management growth to >90 (30% growth from FY2020 Budget)
- ▶ ICS for HEP-A in June 2019
- ▶ EH Fee Increase Workshops
- ▶ Change in District Leadership in October, 2019
- ▶ SNHD Approved for FQHC Status by HRSA in September, 2019
- ▶ SNCHC Board formed and staffed in November, 2019
- ▶ HRSA Site Visits December, 2019 and February, 2020
- ▶ ECW—Paper to Electronic Health Records system Implementation and configuration/ Billing challenges continuing/External Audit extension
- ▶ ICS activated for Covid-19 January, 2020

SOUTHERN NEVADA HEALTH DISTRICT FY21 BUDGET PROCESS AND TIMELINES

- ▶ Initiated Budget process on January 1, 2020
- ▶ Inputs completed February 28, 2020
- ▶ Departments review on March 9, 2020
- ▶ Leadership review on March 10, 2020
- ▶ All Hands presentation on March 16, 2020
- ▶ Finance Committee presentation April 20, 2020
- ▶ BOH review and approval on April 23, 2020

FY 2021 BUDGET REVENUE - KEY TAKEAWAYS

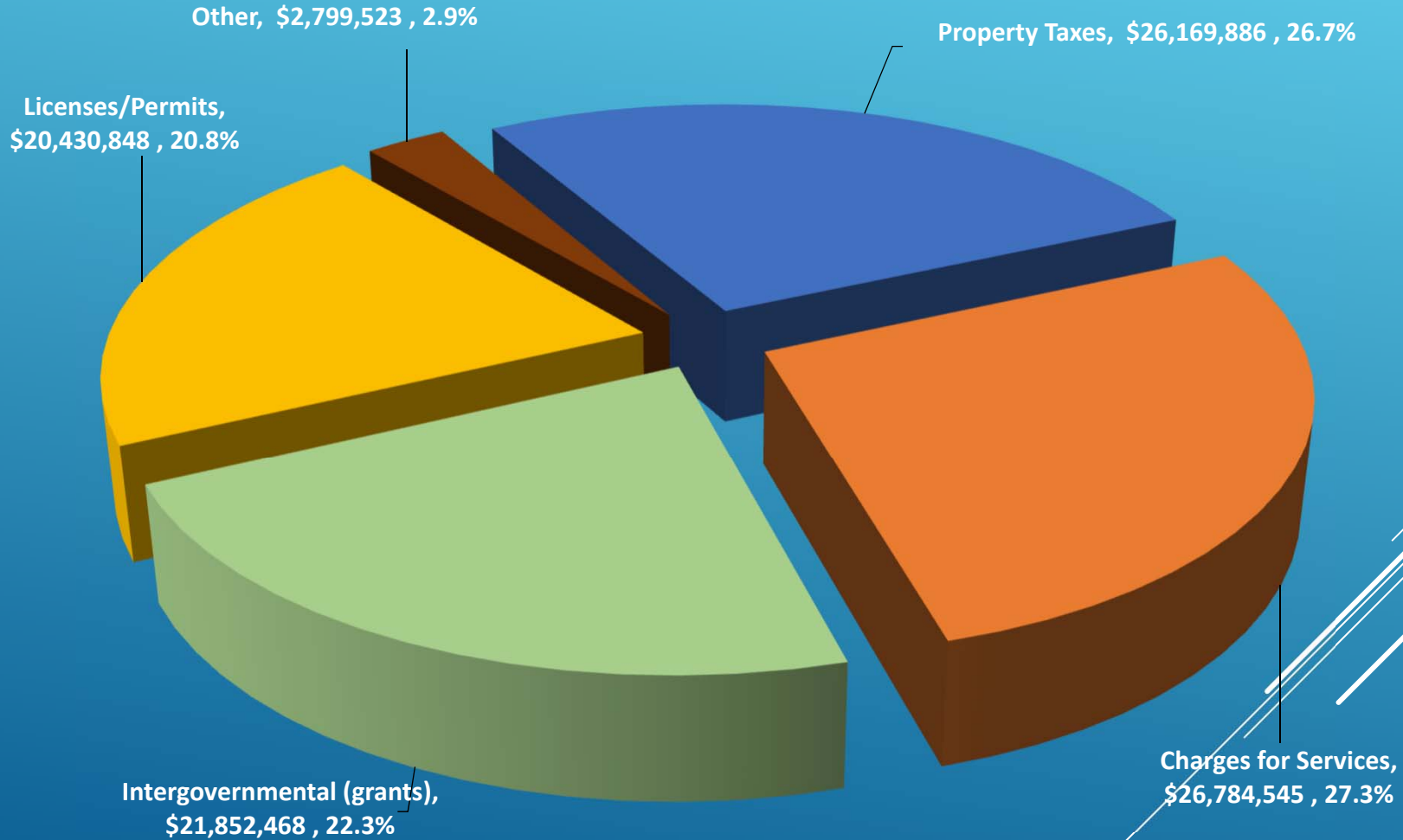
- ▶ 23% Growth (\$18M) in Projected Revenues over FY2020 Budget
- ▶ 10% increased Property Tax Allocation (\$2.3M)
 - ▶ \$26.2M Total allocation per Clark County for FY 2021
- ▶ Charges for Services
 - ▶ Pharmacy revenue increase of \$8.9M driven by Ryan White and HIV Prescription growth (67% annualized in FY20); Pharmacy Pricing and increased volume of Patient encounters (45% annualized in FY20).
- ▶ Does not include proposed increased insurance reimbursement rates
- ▶ Does not include proposed EH Fee increase

FY 2021 BUDGET GRANTS - KEY TAKEAWAYS

- ▶ Overall projected increase of \$5.2M, a 23% increase over FY2020 Adopted Budget
- ▶ FQHC-SNCHC - increase of \$2.3M projected in Grant Funding
- ▶ Clinical Services- No material change from current year
- ▶ Community Health - increase of \$1.5M projected in Grant Funding
- ▶ Environmental Health - No material change from current year
- ▶ Administration – increase of \$1.4M projected in FY2021



Southern Nevada Health District 2020/21 Revenues by Source \$98,037,270

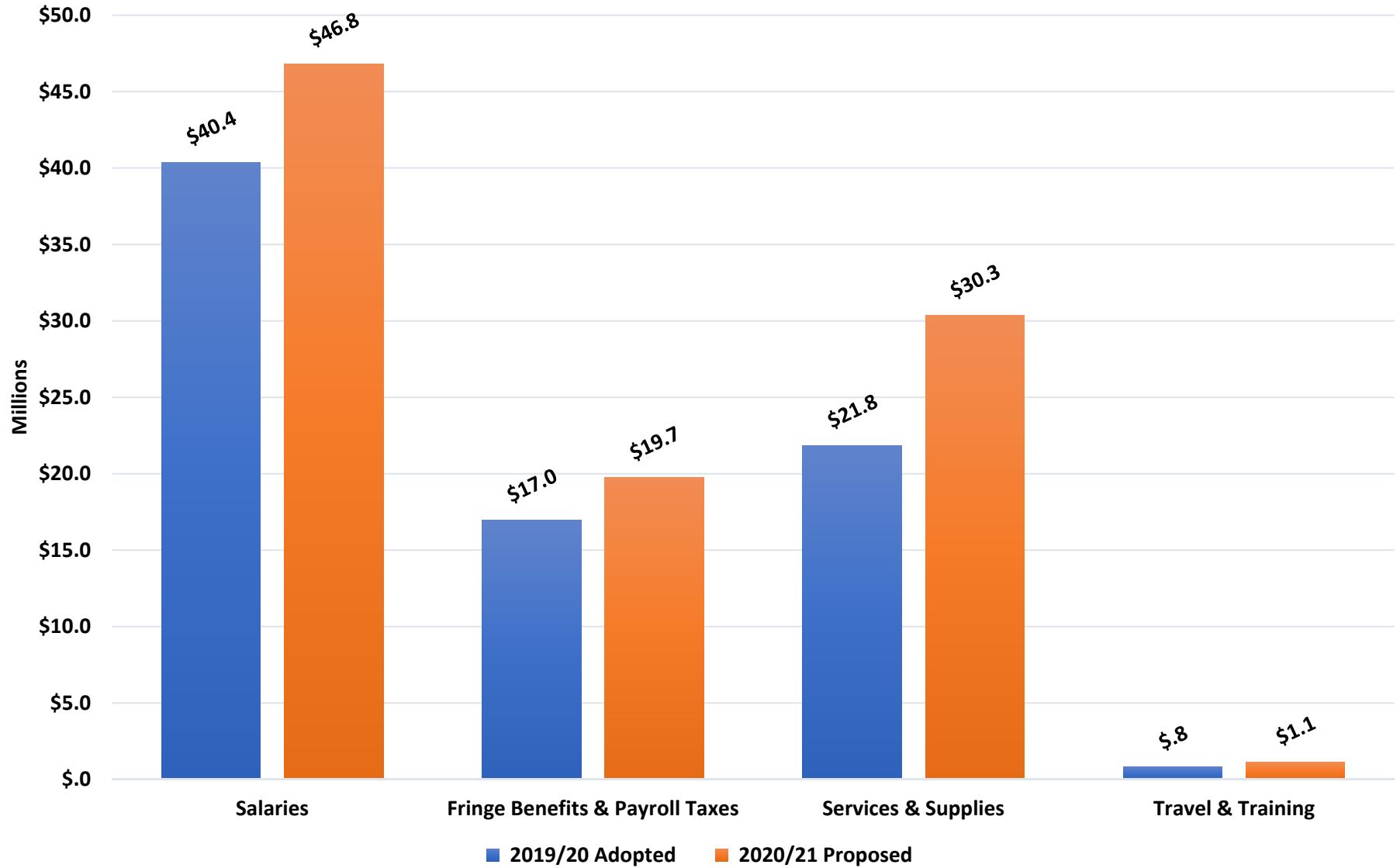


SOUTHERN NEVADA HEALTH DISTRICT FY21 BUDGET EXPENSE TAKEAWAYS

- ▶ Overall 23% (\$18M) Expenses Growth over FY2020 Budget
- ▶ Salaries & Fringe increased - 16% (\$9M) compared to FY2020 Budget
 - ▶ 64.5 Proposed adds to FTEs in FY2021 from FY2020 Budget
 - ▶ 54 Net Adds to current staffing levels
 - ▶ Certain positions have also been eliminated to streamline services and gain efficiencies
 - ▶ Includes increases for all eligible staff per approved CBA
- ▶ Supplies Expense increased - \$6.8M
 - ▶ Pharmacy medications increased by \$5M and Pharmacy medications are reimbursed
- ▶ Contractual expenses increased \$1M (Ex. audit services, compliance, billing, system implementation teams, etc.)
- ▶ Training/Travel increased \$300k
 - ▶ Grant funded where allowed

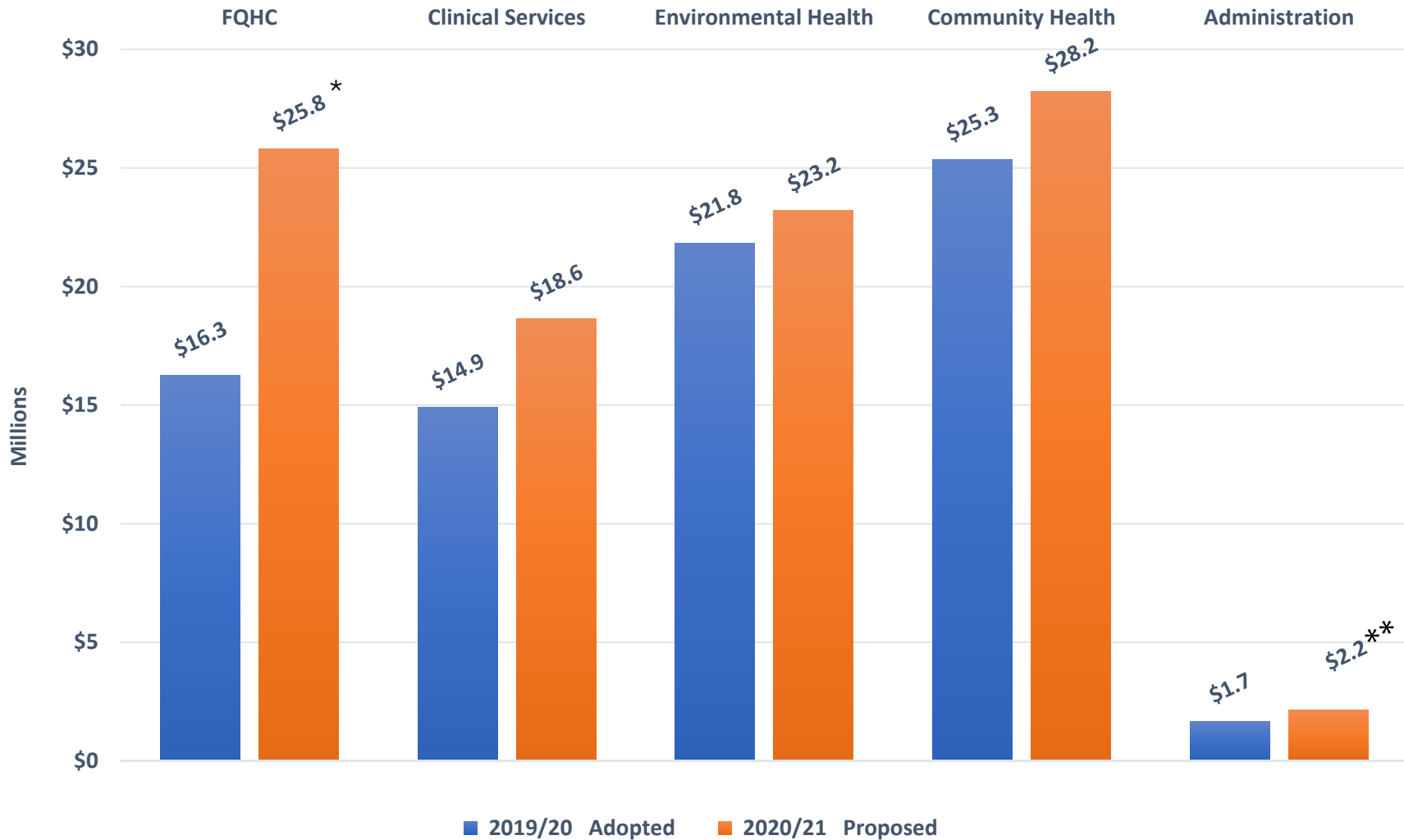


Southern Nevada Health District Expense Comparison by Category Combined General and Grants





Southern Nevada Health District Expense Comparison by Division Combined General and Grants



* Pharmacy increased by \$5M and Pharmacy purchases are reimbursed

** Overhead Rate has decreased from historical high of 36.33% in FY2017 to 26.61% for FY2021

STAFFING (FTES) BY DIVISION

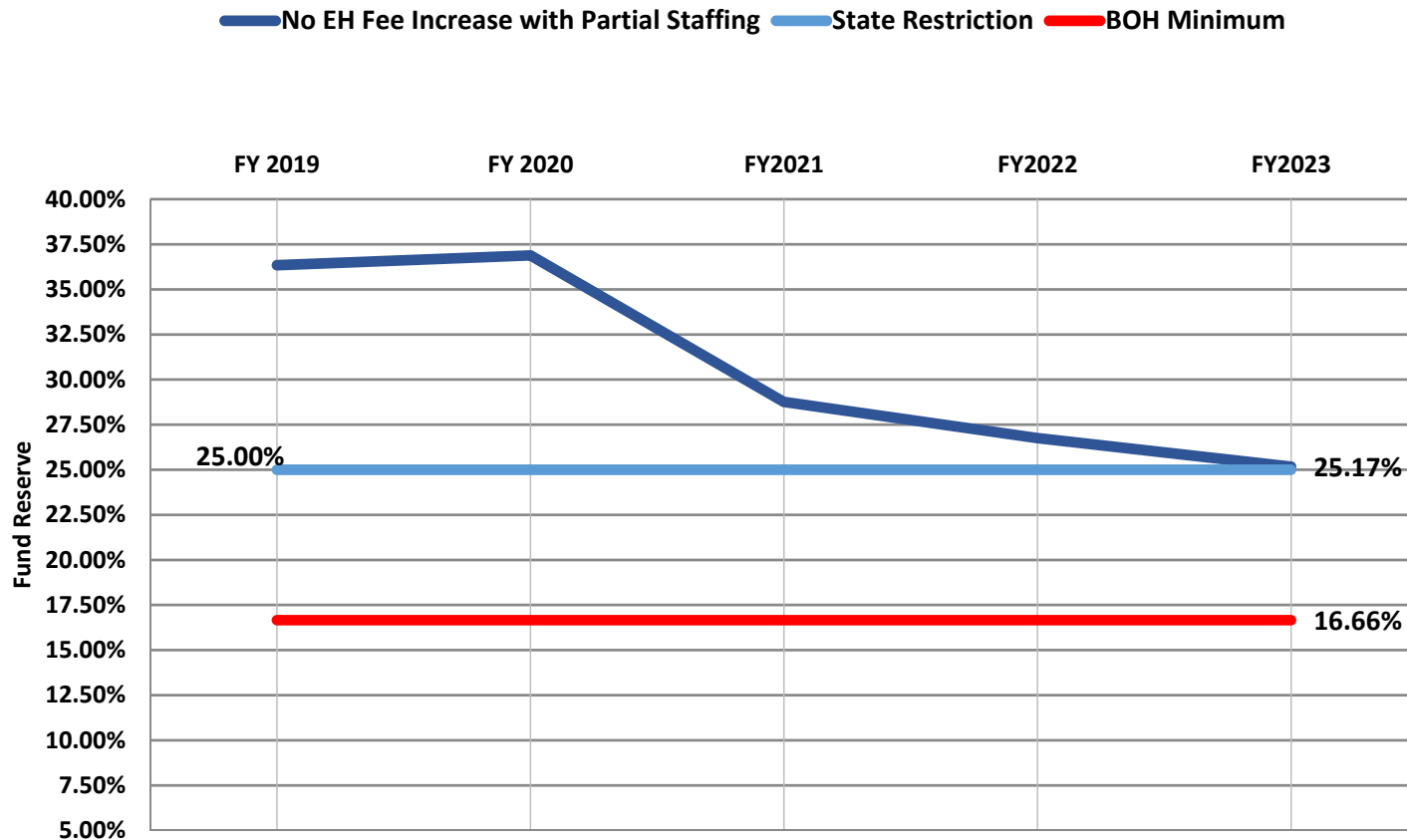
FY 2020 Budgeted FTEs			
Division	General Fund	Grants	Total FTE Count
Administration	128.5	7.1	135.5
Clinical Services	59.1	13.1	72.2
Community Health	74.1	61.9	136.0
Environmental Health	158.1	6.6	164.6
FQHC	54.1	33.5	87.6
Total	473.8	122.1	595.9

FY 2021 Proposed FTEs			
Division	General Fund	Grants	Total FTE Count
Administration	143.4	8.8	152.1
Clinical Services	69.9	15.5	85.3
Community Health	74.3	69.2	143.4
Environmental Health	171.8	4.2	176.0
FQHC	64.0	39.6	103.5
Total	523.3	137.1	660.4

FY 2021 Proposed Net FTE Changes (Compared to FY2020 Budget)			
Division	General Fund	Grants	Total FTE Count
Administration	14.9	1.7	16.6
Clinical Services	10.8	2.4	13.1
Community Health	0.2	7.2	7.4
Environmental Health	13.7	-2.3	11.4
FQHC	9.9	6.1	15.9
Total	49.5	15.0	64.5

3 YEAR PROJECTIONS

Southern Nevada Health District 3 Year Fund Reserve Projection



CAPITAL PROJECTS FUND

Capital Projects Fund		<u>2018/19</u>	<u>2019/20</u>		<u>2020/21</u>
		<u>Actual</u>	<u>Original</u>	<u>Estimated</u>	<u>Proposed</u>
Beginning Fund Balance		\$2,992,690	\$2,717,689	\$2,704,205	\$2,558,163
	Revenues	122,860	80,000	53,958	80,000
	Expenditures	-411,345	-1,143,000	-200,000	-3,888,163
	Other Financing Sources (Uses):				1,250,000
	Transfer to General Fund	-	-	-	-
	Change in Fund Balance	-288,485	-1,063,000	-146,042	-2,558,163
Ending Fund Balance		\$2,704,205	\$1,654,689	\$2,558,163	\$0

BOND RESERVE (BUILDING) FUND

Bond Reserve Fund		2018/19	2019/20		2020/21
		Actual	Original	Estimated	Proposed
Beginning Fund Balance		\$ 1,779,854	\$ 3,180,493	\$ 3,204,685	\$ 3,804,685
	Revenues	74,831	5,000	50,000	50,000
	Expenditures	-	-	(800,000)	(4,204,685)
	Other Financing Sources (Uses)	1,350,000	1,350,000	1,350,000	350,000
	Transfer to General Fund	-	-	-	-
	Change in Fund Balance	1,424,831	1,355,000	600,000	(3,804,685)
Ending Fund Balance		\$ 3,204,685	\$ 4,535,493	\$ 3,804,685	\$ -

INSURANCE LIABILITY FUND

Insurance Liability Reserve Fund	2018/19	2019/20		2020/21
	Actual	Original	Estimated	Proposed
Beginning Fund Balance	\$ 217,226	\$ 60,626	\$ 77,808	\$ 73,408
Revenues	8,525	7,000	3,100	3,100
Expenditures	(210,943)	(300,000)	(7,500)	(8,000)
Other Financing Sources (Uses)	63,000	250,000	-	-
Transfer to General Fund	-	-	-	-
Change in Fund Balance	(139,418)	(43,000)	(4,400)	(4,900)
Ending Fund Balance	\$ 77,808	\$ 17,626	\$ 73,408	\$ 68,508

TO BE DETERMINED

- ▶ Potential Economic Downturn/COVID-19
- ▶ Assessment of Space Needs
- ▶ Continue Implementation of FQHC – Southern Nevada Community Health Center
- ▶ Grants - Amounts and Timing
- ▶ Timing of New Hires vs. Attrition

NEXT STEPS

2021 Budget Approval

- ▶ Presentation to Finance Committee
4-20-2020
- ▶ Board approval 4-23-2020

SOUTHERN NEVADA HEALTH DISTRICT

Q&A

SOUTHERN NEVADA HEALTH DISTRICT RECOMMENDATION

Approval of the 2020/21 Final Budget as presented. To be submitted to the State on or before June 1, 2020 (pending further instructions).

SOUTHERN NEVADA HEALTH DISTRICT

End of Presentation