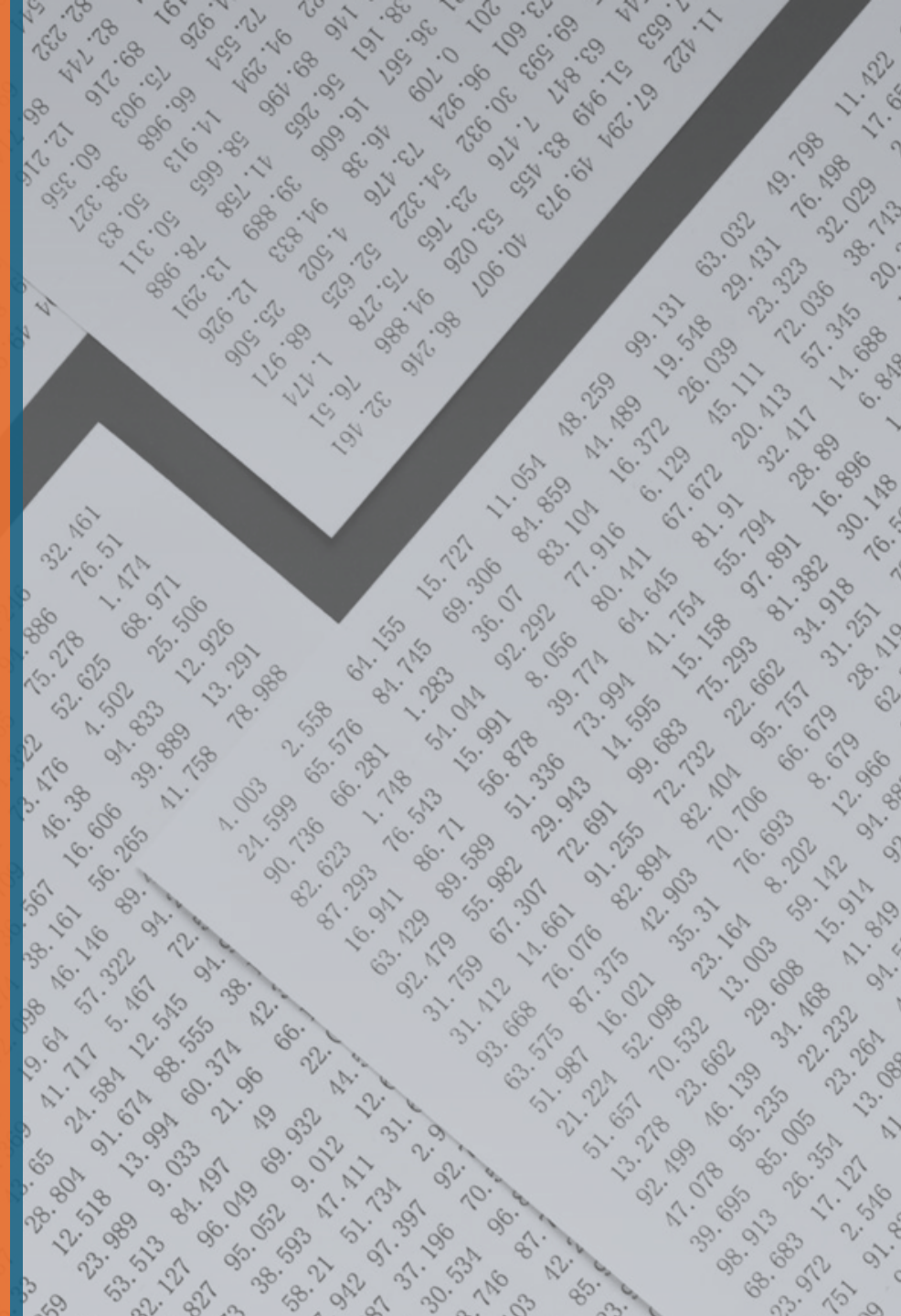


# CLINICAL SLIDING FEE SCHEDULE

RANDY SMITH  
CHIEF EXECUTIVE OFFICER - FQHC  
SOUTHERN NEVADA COMMUNITY HEALTH CENTER

APRIL 21, 2026



# Sliding Fee Schedule Requirement

Offering a Sliding Fee Schedule for Qualifying Patients is a Requirement



HEALTH AND HUMAN  
SERVICES (HHS)



HEALTH RESOURCES  
AND SERVICES  
ADMINISTRATION  
(HRSA)



OTHER PASS-THROUGH  
GRANTS

# HRSA Sliding Fee Program Requirements

Authority Section 330(k)(3)(G) of the PHS Act; 42 CFR 51c.303(f), 42 CFR 51c.303(g), 42 CFR 51c.303(u), 42 CFR 56.303(f), 42 CFR 56.303(g), and 42 CFR 56.303(u)

---

- ***The health center must operate in a manner such that no patient shall be denied service due to an individual's inability to pay.***
- The health center must **prepare a schedule of fees or payments for the provision of its services consistent with locally prevailing rates** or charges and **designed to cover its reasonable costs of operation** and must prepare a **corresponding schedule of discounts [sliding fee discount schedule (SFDS)]** to be applied to the payment of such fees or payments, **by which discounts are adjusted on the basis of the patient's ability to pay.**

# HRSA Sliding Fee Program Requirements

*Authority Section 330(k)(3)(G) of the PHS Act; 42 CFR 51c.303(f), 42 CFR 51c.303(g), 42 CFR 51c.303(u), 42 CFR 56.303(f), 42 CFR 56.303(g), and 42 CFR 56.303(u)*

---

- The health center must establish systems for [sliding fee] eligibility determination. (**SNCHC: FPG, Family Size and Annual Income**)
- The health center's schedule of discounts must provide for:
  - A **full discount to individuals and families** with annual incomes at or below those set forth in the most recent Federal Poverty Guidelines [100% of the FPG], **except that nominal charges for service may be collected from such individuals and families where imposition of such fees is consistent with project goals**; and
  - No sliding fee discount to individuals and families with annual incomes greater than twice those set forth in such Guidelines [200% of the FPG].
    - *Title X – Family Planning and Ryan White have higher thresholds.*

# HRSA Billing & Collection Requirements

*Authority Section 330(k)(3)(E), (F), and (G) of the PHS Act; and 42 CFR 51c.303(e), (f), and (g) and 42 CFR 56.303(e), (f), and (g)*

---

- The health center must assure that any **fees or payments required** by the center for health care services will be reduced or waived to **assure that no patient will be denied such services due to an individual's inability to pay for such services.**
- The health center **must make and continue to make every reasonable effort to secure payment for services from patients**, in accordance with health center fee schedules and the corresponding schedule of discounts
  - \$38,865 collected from payments initiated through statements in CY25 (FQHC & PPC).
  - 33% decrease in collection compared to CY24.

# Sliding Fee Program in Action

---

- Patients are eligible to be placed on the Sliding Fee Discount Schedule based on their **annual household income** and **family size**;
- Based on a patient's placement on the schedule, a sliding fee charge is created and billed to the patient at the point of care;
- Patients are asked to make a payment;
- Patient either make a full payment, partial payment or no payment;
- **ALL patients are seen regardless of their ability to pay**;
- Patients with outstanding payment balances are sent a billing statement with a request to pay;
- **Any outstanding payment balances after 12 months are written off as bad debt**;
- Patients are **NOT** sent to collections to recover outstanding payments.
- Patients receive personalized support from the health center's onsite partners to screen for insurance eligibility and for assistance with submitting applications to enroll in Medicaid.

# Sliding Fee Discount Schedule Analysis

---

Determine if the Nominal and Sliding Fee charges are comparable with the local prevailing market.

- Comparative analysis of Nominal and Sliding Fee charges among Nevada FQHCs

Assess if the Nominal and Sliding Fee charges present a financial barrier to accessing care.

- Patient surveys

\$6.764 million in sliding fee write offs in CY2025

- 28% increase from CY24



# Market Study of Fees for FQHCs in Nevada

Nine (9) Health Centers queried in March 2026. They include:

- All for Health, Health for All
- Canyonlands Healthcare
- Firstmed Health & Wellness
- First Person Care Clinic
- Hope Christian Health Center
- Nevada Health Centers
- North East Medical Services
- Northern Nevada Hopes
- Safe Harbor Medical

Black = Same as SNCHC  
 Green = Lower than SNCHC  
 Red = Higher than SNCHC

## 2026 Sliding Fee Discount Market Study

Highlighted = Price increased since 2024

FQHCs & LALs	SNCHC	A	B	C	D	E	F	G	H	I
Lowest Slide Scale Fee	\$0 - \$20	\$20	\$10	\$0	\$35	\$40	\$35	\$10	\$40	\$40
Highest Slide Scale Fee	\$55	\$100	\$50	\$75	\$100	\$70	\$95	Unknown	\$70	Unknown
Full Price Fee	\$200	\$120	\$240	\$120	\$125	\$200	Ala Carte-billed after visit	Ala Carte-billed after visit	\$150	\$150

# 2026 SFS Patient Survey

Sliding Fee Program Patient Survey -2026 (156 Surveys)	Decatur Fremont		Total	%
	(73)	(83)		
Question				
<b>1. Are you enrolled or enrolling in the sliding fee discount program?*</b>				
a. Yes, enrolled	33	50	83	54%
b. Yes, enrolling	12	5	17	11%
c. No, not enrolled/enrolling	12	11	23	15%
d. No, not interested in the program	3	3	6	4%
e. No, have health insurance	11	14	25	16%
<b>2. If so, do you think the fees are reasonable for the services provided by SNCHC?</b>				
a. Strongly Agree	30	46	76	51%
b. Agree	30	18	48	32%
c. Neutral	14	11	25	16%
d. Disagree	0	0	0	0%
e. Strongly Disagree	0	1	1	1%
<b>3. Does the sliding scale fee make it easier to access services at the health center?</b>				
a. Yes	63	73	136	93%
b. No	8	3	11	7%
<b>4. Have you ever cancelled an appointment due to lack of funds to pay the discounted fee?</b>				
a. Yes	15	13	28	19%
b. No	55	67	122	81%
<b>5. Would you refer others to the Health Center knowing we have a sliding fee discount program available?</b>				
a. Strongly Agree	41	61	102	67%
b. Agree	21	15	36	24%
c. Neutral	8	5	13	8%
d. Disagree	0	1	1	1%
e. Strongly Disagree	1	0	1	1%

2026 had 154 patients participate in the survey. This represents a 33% increase in the number of respondents in 2026 compared to 2025. Not all patients surveyed answered every question.

# Primary Care Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200%
Program Code	P0	P1	P2	P3	P4
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	0%
Provider Visit Fees	\$20	\$35	\$45	\$55	\$200
Nurse Visit ONLY Fees	\$4	\$7	\$9	\$11	\$40
* Sports Physical	\$20	\$20	\$20	\$20	\$20

# Sexual Health Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200%
Program Code	P0	P1	P2	P3	P4
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	0%
Provider Visit Fees	\$20	\$35	\$45	\$55	\$200
Nurse Visit ONLY Fees	\$4	\$7	\$9	\$11	\$40

# Family Planning Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200% to 250%	>250%
Program Code	P0	P1	P2	P3	P4	P5
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	70%	0%
Provider Visit Fees	\$0	\$35	\$45	\$55	\$60	\$200
Nurse Visit ONLY Fees	\$0	\$7	\$9	\$11	\$12	\$40

# Ryan White Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200% to 300%	>300% to 400%	>400%
Program Code	P0	P1	P2	P3	P4		
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	0%	0%	0%
Provider Visit Fees	\$0	\$35	\$45	\$55	\$200	\$200	\$200
Nurse Visit ONLY Fees	\$0	\$7	\$9	\$11	\$40	\$40	\$40
No charges beyond ___% of pt.'s gross annual income	0%	5%	5%	5%	7%	10%	N/A

# Pharmacy Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200%
Program Code	P0	P1	P2	P3	P4
Current Medications (up to 30-day supply)	\$7	\$12	\$17	\$22	Full cost/\$22
Proposed Medications (up to 30-day supply)	\$9	\$12	\$17	\$22	Full cost/\$22

# Pharmacy Supplies, PEP and PREP

Flat Fee Items	CURRENT	PROPOSED
PREP Generic	\$12	\$12
Epi-Pens	\$7/12/17/22/24	\$35
Insulin vials	\$10	\$15
Insulin pens	\$10	\$10
Glucose meter	\$20	\$20
Test strips (50)	\$10	\$10
Syringes (100)	\$10	\$10
Lancets (100)	\$5	\$10
DOXY PEP	-	\$9

# Questions?

---

***Motion to Approve the Clinical Sliding Fee Schedules, as presented.***

