

Financial Report

Results as of January 31, 2024

All Funds/Divisions

| Activity | Budget as of January | Actual as of January | Variance | % |
|--------------------------------------|-------------------------|-------------------------|-------------|------|
| Charges for Services | 14,387,131 | 14,068,160 | (318,971) | -2% |
| Other | 291,667 | 338,626 | 46,959 | 16% |
| Federal Revenue | 4,212,508 | 2,267,616 | (1,944,892) | -46% |
| Other Grant Revenue | 67,161 | 4,978 | (62,183) | -93% |
| Pass-Thru Revenue | 1,759,484 | 1,585,943 | (173,541) | -10% |
| State Revenue | 94,137 | 78,392 | (15,745) | -17% |
| Total FQHC Revenue | 20,812,089 | 18,343,716 | (2,468,373) | -12% |
| | | | | |
| Salaries | 5,054,863 | 4,704,822 | (350,041) | -7% |
| Taxes & Fringe Benefits | 2,291,547 | 2,091,209 | (200,338) | -9% |
| Travel & Training | 49,927 | 47,643 | (2,284) | -5% |
| Total Salaries & Benefits | 7,396,337 | 6,843,675 | (552,662) | -7% |
| | | | | |
| Supplies | 10,926,841 | 10,832,983 | (93,858) | -1% |
| Capital Outlay | 11,375 | 34,399 | 23,024 | 202% |
| Contractual | 1,359,094 | 639,739 | (719,355) | -53% |
| Total Other Operating | 12,297,310 | 11,507,121 | (790,189) | -6% |
| | | | | |
| Indirect Costs/Cost Allocations | 3,062,708 | 2,800,454 | (262,254) | -9% |
| Transfers IN | (311,991) | (511,139) | (199,148) | 64% |
| Transfers OUT | 312,540 | 511,139 | 198,599 | 64% |
| Total Transfers | 3,063,257 | 2,800,454 | (262,803) | -9% |
| | | | | |
| Total FQHC Expenses | 22,756,904 | 21,151,249 | (1,605,654) | -7% |
| | | | | |
| Net Position | (1,944,815) | (2,807,533) | (862,719) | 44% |

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GRANT REVENUE AND PERSONNEL ALLOCATION BUDGET UNDER REVIEW.
 SIGNIFICANT BUDGETED CONTRACTS EXPENSES NOT REQUIRED AS OF JANUARY 2024.

Revenues & Expenses

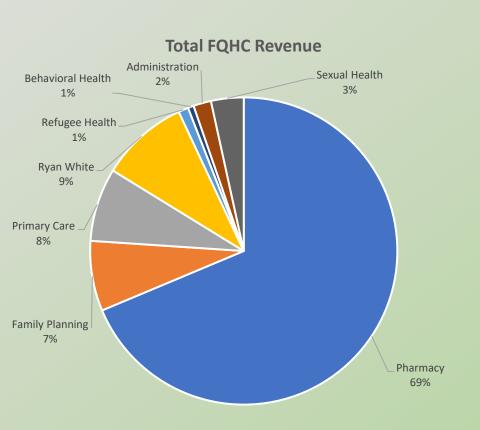
FQHC Total Revenue by Type

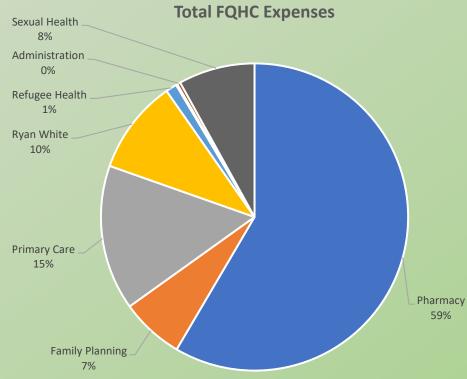


FQHC Total Expense by Type

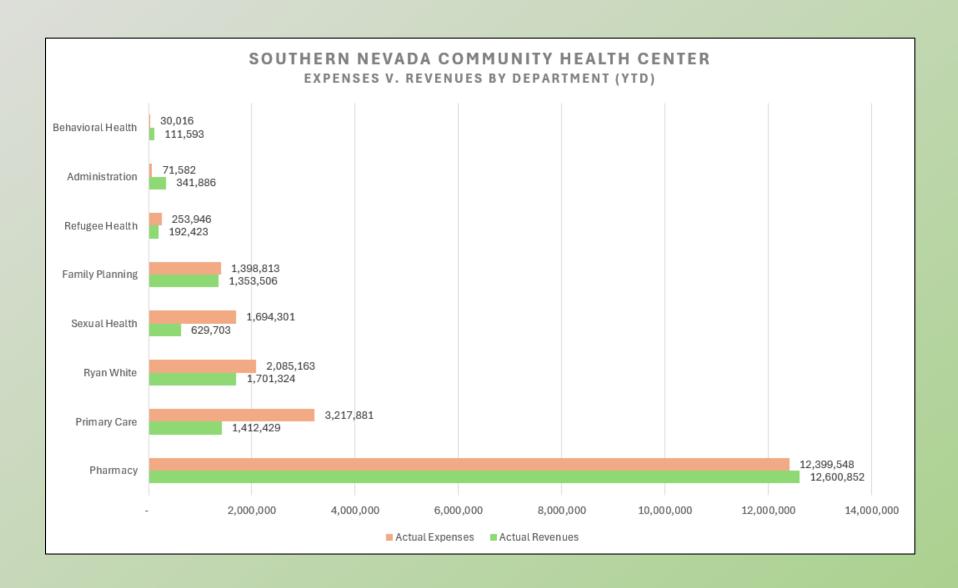


Revenues and Expenses by Department

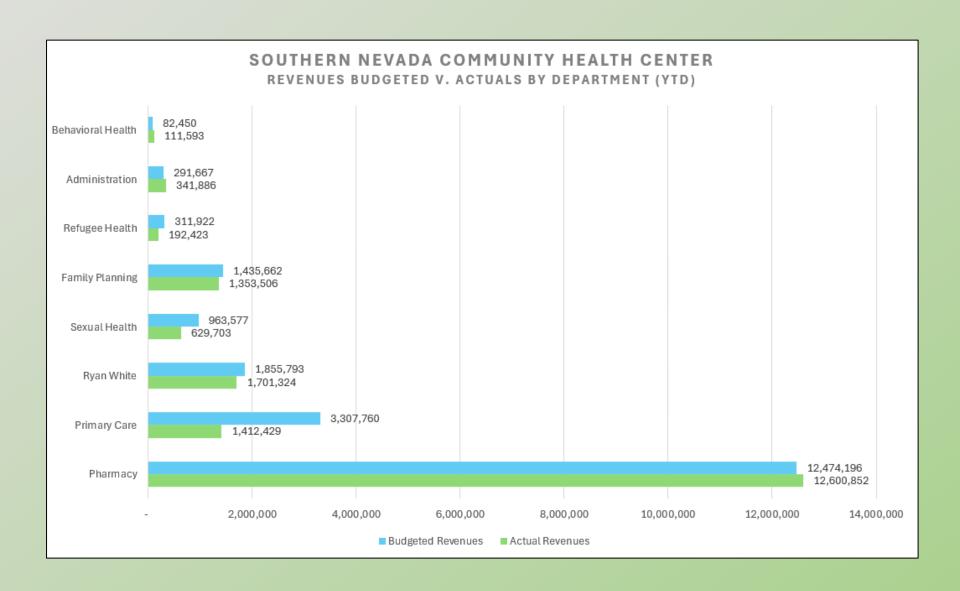




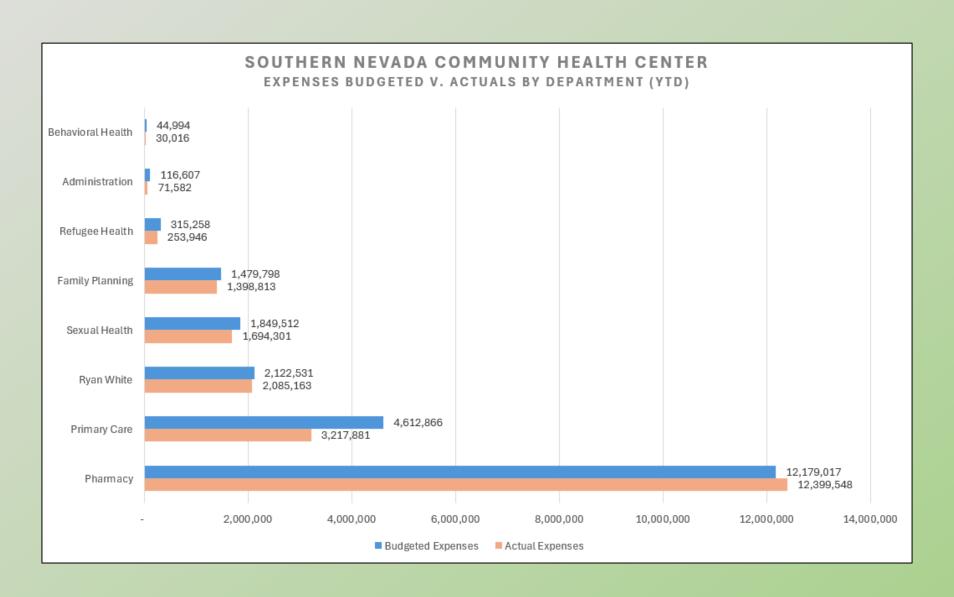
Expenses v. Revenues by Department Year-to-Date



Revenues Budgeted v. Actuals by Department Year-to-Date



Expenses Budgeted v. Actuals by Department Year-to-Date



Revenue by Department

| Department | Budget as of January | Actual as of January | Variance | % | |
|--------------------------------|-------------------------|-------------------------|-------------|-------|------|
| Charges for Services, Other, \ | Vrap | | | | |
| Family Planning | 271,829 | 237,407 | (34,422) | -13% | |
| Pharmacy | 12,474,196 | 12,600,852 | 126,657 | 1% | |
| Oral Health (Dental) | 89,062 | - | (89,062) | -100% | 1 |
| Primary Care | 207,236 | 261,609 | 54,374 | 26% | |
| Ryan White | 244,935 | 199,489 | (45,446) | -19% | |
| Refugee Health | 76,038 | 83,062 | 7,024 | 9% | |
| Behavioral Health | 82,450 | 95,016 | 12,566 | 15% | |
| Administration | 291,667 | 341,886 | 50,219 | 17% | |
| Sexual Health | 941,386 | 590,726 | (350,661) | -37% | 2 |
| OPERATING REVENUE | 14,678,798 | 14,410,046 | (268,751) | -2% | |
| Grants | | | | | |
| Family Planning | 1,163,833 | 1,116,099 | (47,734) | -4% | |
| Pharmacy | - | - | - | 0% | 7-(3 |
| Oral Health (Dental) | - | - | - | 0% | 7 |
| Primary Care | 3,100,525 | 1,154,079 | (1,946,445) | -63% | 4 |
| Ryan White | 1,610,858 | 1,501,835 | (109,023) | -7% | _ |
| Refugee Health | 235,884 | 109,361 | (126,523) | -54% | 5 |
| Behavioral Health | - | 16,577 | 16,577 | 0% | 3 |
| Sexual Health | 22,191 | 38,978 | 16,787 | 76% | |
| SPECIAL REVENUE | 6,133,291 | 3,936,930 | (2,196,361) | -36% | |
| | | | | | |
| TOTAL REVENUE | 20,812,089 | 18,346,976 | (2,465,113) | -12% | |

NOTES

- 1) SERVICES NOT YET OPERATIONAL IN JANUARY 2024 (ANTICIPATING GO-LIVE IN Q4 FY25). BUDGET WILL BE REALLOCATED IN THE NEXT AUGMENTATION.
 2) APPROVED SHC BUDGET ESTABLISHED PRIOR TO CONSOLIDATION IN JULY 2023. MANAGEMENT IS REVIEWING FOR UPDATED EXPECTATIONS FOR FY25.
- NO BUDGETED GRANT ACTIVITY FOR FY 2024.
- 4) GRANT REVENUE AND PERSONNEL ALLOCATION BUDGET UNDER REVIEW.
- 5) CAPACITY RESERVED BUT ENCOUNTERS LIMITED BY COMMUNITY PARTNERSHIP ELIGIBLE REFERRALS.

Expenses by Department

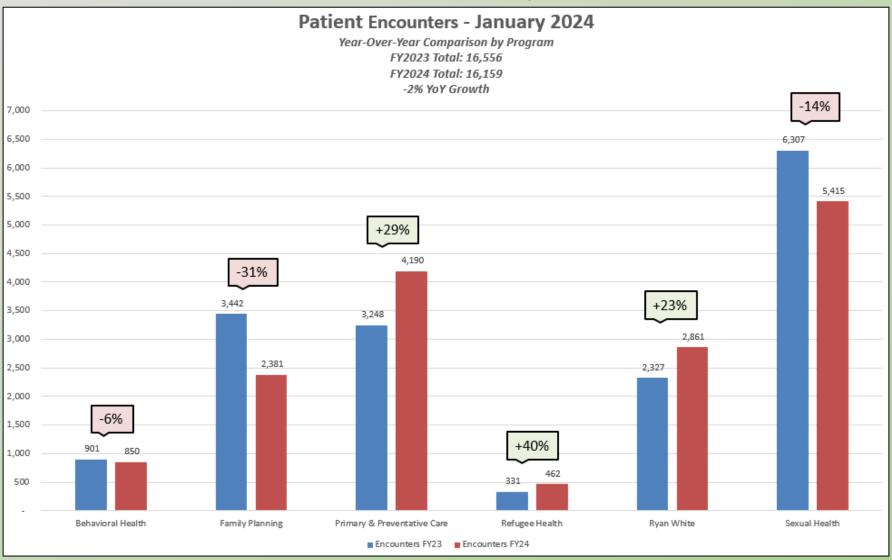
| Department | Budget as of January | Actual as of January | Variance | % |
|--|-------------------------|-------------------------|-------------|-------|
| Employment (Salaries, Taxes, Fringe) | | | | |
| Family Planning | 1,018,325 | 952,285 | (66,041) | -6% |
| Pharmacy | 218,651 | 179,769 | (38,882) | -18% |
| Oral Health (Dental) | - | - | - | 0% |
| Primary Care | 2,759,347 | 2,474,049 | (285,298) | -10% |
| Ryan White | 1,670,231 | 1,608,721 | (61,509) | -4% |
| Refugee Health | 170,828 | 170,256 | (571) | 0% |
| Behavioral Health | 31,572 | 27,133 | (4,439) | -14% |
| Administration | 54,998 | 57,365 | 2,367 | 4% |
| Sexual Health | 1,422,459 | 1,326,453 | (96,006) | -7% |
| Total Personnel Costs | 7,346,410 | 6,796,031 | (550,378) | -7% |
| | | | | |
| Other (Supplies, Contractual, Capital, etc.) | | | | |
| Family Planning | 282,808 | 267,775 | (15,033) | -5% |
| Pharmacy | 10,318,429 | 10,548,564 | 230,135 | 2% |
| Oral Health (Dental) | 32,206 | - | (32,206) | -100% |
| Primary Care | 1,232,205 | 330,882 | (901,324) | |
| Ryan White | 167,022 | 208,910 | 41,888 | 25% |
| Refugee Health | 101,887 | 44,587 | (57,300) | -56% |
| Behavioral Health | 7,350 | - | (7,350) | -100% |
| Administration | 47,271 | 4,988 | (42,283) | -89% |
| Sexual Health | 158,059 | 149,059 | (9,000) | -6% |
| Total Other Expenses | 12,347,237 | 11,554,764 | (792,473) | -6% |
| | | | | |
| Total Operating Expenses | 19,693,647 | 18,350,796 | (1,342,851) | -7% |
| | | | | |
| Indirect Costs/Cost Allocations | 3,062,708 | 2,800,454 | (262,254) | -9% |
| Transfers IN | (311,991) | (511,139) | (199,148) | 64% |
| Transfers OUT | 312,540 | 511,139 | 198,599 | 64% |
| Total Transfers & Allocations | 3,063,257 | 2,800,454 | (262,803) | -9% |
| | | | | |
| TOTAL EXPENSES | 22,756,904 | 21,151,249 | (1,605,654) | -7% |
| | | | | |

NOTES:

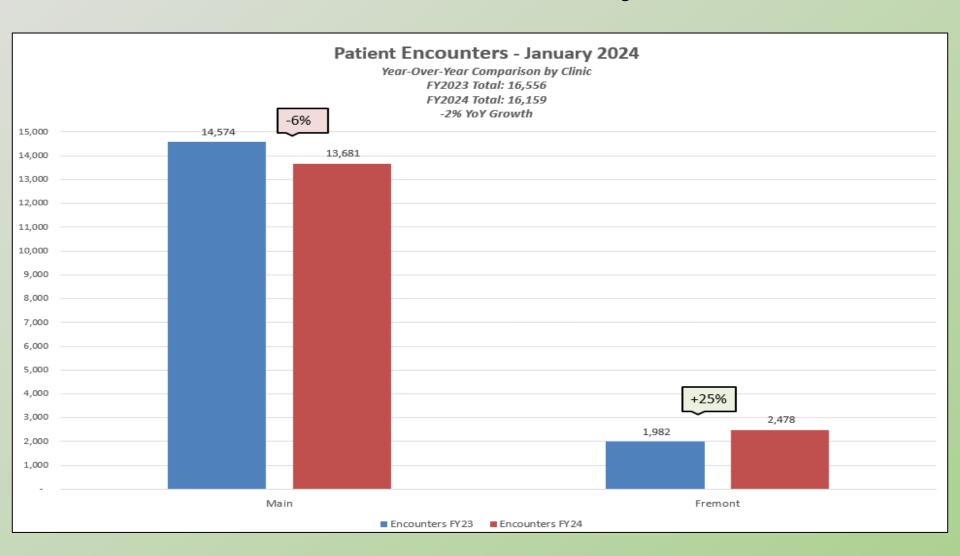
⁾ SERVICES NOT YET OPERATIONAL IN JANUARY 2024.

²⁾ SIGNIFICANT BUDGETED CONTRACTS EXPENSES NOT REQUIRED AS OF JANUARY 2024

Patients Encounters by Department



Patients Encounters by Clinic



Financial Report Categorization

| Statement Category – Revenue | Elements |
|---------------------------------|--|
| Charges for Services | Fees received for medical services provided from patients, insurance companies, Medicare, and Medicaid. |
| Other | Medicaid MCO reimbursements (the wrap), administrative fees, and miscellaneous income (sale of fixed assets, payments on uncollectible charges, etc.). |
| Grants | Reimbursements for grant-funded operations via Local, State, Federal, and Pass-Through grants. |

| Statement Category – Expenses | Elements |
|----------------------------------|--|
| Salaries, Taxes, and Benefits | Salaries, overtime, stand-by pay, retirement, health insurance, long-term disability, life insurance, etc. |
| Travel and Training | Mileage reimbursement, training registrations, hotel, flights, rental cars, and meeting expenses pre-approved, job-specific training and professional development. |
| Supplies | Medical supplies, medications, vaccines, laboratory supplies, office supplies, building supplies, books and reference materials, etc. |
| Contractual | Temporary staffing for medical/patient/laboratory services, subrecipient expenses, dues/memberships, insurance premiums, advertising, and other professional services. |
| Property | Fixed assets (i.e. buildings, improvements, equipment, vehicles, computers, etc.) |
| Indirect/Cost Allocation | Indirect/administrative expenses for grant management and allocated costs for shared services (i.e. Executive leadership, finance, IT, facilities, security, etc.) |

