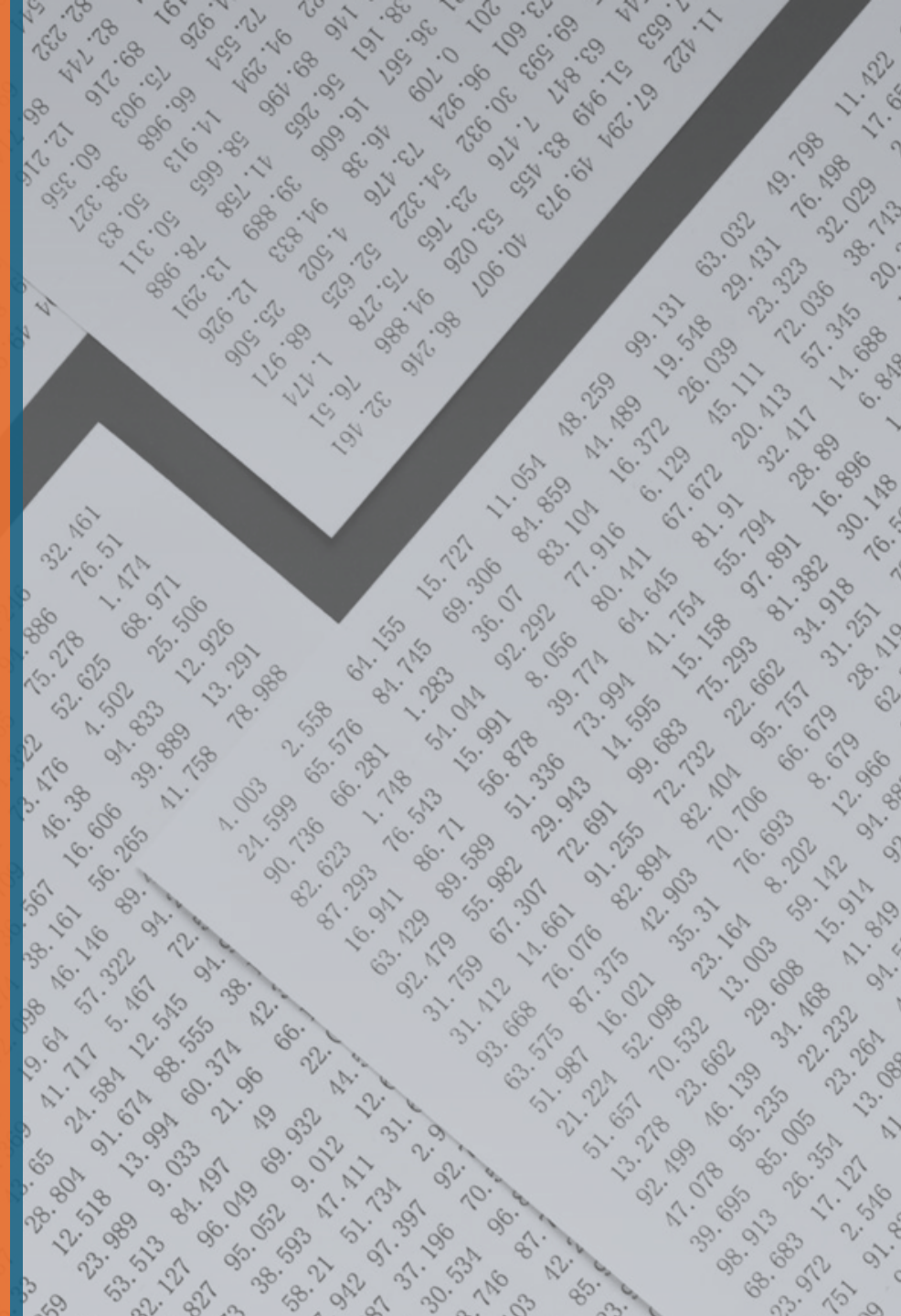


CLINICAL SLIDING FEE SCHEDULE

RANDY SMITH
CHIEF EXECUTIVE OFFICER - FQHC
SOUTHERN NEVADA COMMUNITY HEALTH CENTER

APRIL 20, 2026



Sliding Fee Schedule Requirement

Offering a Sliding Fee Schedule for Qualifying Patients is a Requirement



HEALTH AND HUMAN
SERVICES (HHS)



HEALTH RESOURCES
AND SERVICES
ADMINISTRATION
(HRSA)



OTHER PASS-THROUGH
GRANTS

HRSA Sliding Fee Program Requirements

Authority Section 330(k)(3)(G) of the PHS Act; 42 CFR 51c.303(f), 42 CFR 51c.303(g), 42 CFR 51c.303(u), 42 CFR 56.303(f), 42 CFR 56.303(g), and 42 CFR 56.303(u)

- ***The health center must operate in a manner such that no patient shall be denied service due to an individual's inability to pay.***
- The health center must **prepare a schedule of fees or payments for the provision of its services consistent with locally prevailing rates** or charges and **designed to cover its reasonable costs of operation** and must prepare a **corresponding schedule of discounts [sliding fee discount schedule (SFDS)]** to be applied to the payment of such fees or payments, **by which discounts are adjusted on the basis of the patient's ability to pay.**

HRSA Sliding Fee Program Requirements

Authority Section 330(k)(3)(G) of the PHS Act; 42 CFR 51c.303(f), 42 CFR 51c.303(g), 42 CFR 51c.303(u), 42 CFR 56.303(f), 42 CFR 56.303(g), and 42 CFR 56.303(u)

- The health center must establish systems for [sliding fee] eligibility determination. (**SNCHC: FPG, Family Size and Annual Income**)
- The health center's schedule of discounts must provide for:
 - A **full discount to individuals and families** with annual incomes at or below those set forth in the most recent Federal Poverty Guidelines [100% of the FPG], **except that nominal charges for service may be collected from such individuals and families where imposition of such fees is consistent with project goals**; and
 - No sliding fee discount to individuals and families with annual incomes greater than twice those set forth in such Guidelines [200% of the FPG].
 - *Title X – Family Planning and Ryan White have higher thresholds.*

HRSA Billing & Collection Requirements

Authority Section 330(k)(3)(E), (F), and (G) of the PHS Act; and 42 CFR 51c.303(e), (f), and (g) and 42 CFR 56.303(e), (f), and (g)

- The health center must assure that any **fees or payments required** by the center for health care services will be reduced or waived to **assure that no patient will be denied such services due to an individual's inability to pay for such services.**
- The health center **must make and continue to make every reasonable effort to secure payment for services from patients**, in accordance with health center fee schedules and the corresponding schedule of discounts
 - \$38,865 collected from payments initiated through statements in CY25 (FQHC & PPC).
 - 33% decrease in collection compared to CY24.

Sliding Fee Program in Action

- Patients are eligible to be placed on the Sliding Fee Discount Schedule based on their **annual household income** and **family size**;
- Based on a patient's placement on the schedule, a sliding fee charge is created and billed to the patient at the point of care;
- Patients are asked to make a payment;
- Patient either make a full payment, partial payment or no payment;
- **ALL patients are seen regardless of their ability to pay**;
- Patients with outstanding payment balances are sent a billing statement with a request to pay;
- **Any outstanding payment balances after 12 months are written off as bad debt**;
- Patients are **NOT** sent to collections to recover outstanding payments.
- Patients receive personalized support from the health center's onsite partners to screen for insurance eligibility and for assistance with submitting applications to enroll in Medicaid.

Sliding Fee Discount Schedule Analysis

Determine if the Nominal and Sliding Fee charges are comparable with the local prevailing market.

- Comparative analysis of Nominal and Sliding Fee charges among Nevada FQHCs

Assess if the Nominal and Sliding Fee charges present a financial barrier to accessing care.

- Patient surveys

\$6.764 million in sliding fee write offs in CY2025

- 28% increase from CY24



Market Study of Fees for FQHCs in Nevada

Nine (9) Health Centers queried in March 2026. They include:

- All for Health, Health for All
- Canyonlands Healthcare
- Firstmed Health & Wellness
- First Person Care Clinic
- Hope Christian Health Center
- Nevada Health Centers
- North East Medical Services
- Northern Nevada Hopes
- Safe Harbor Medical

Black = Same as SNCHC
 Green = Lower than SNCHC
 Red = Higher than SNCHC

2026 Sliding Fee Discount Market Study

Highlighted = Price increased since 2024

FQHCs & LALs	SNCHC	A	B	C	D	E	F	G	H	I
Lowest Slide Scale Fee	\$0 - \$20	\$20	\$10	\$0	\$35	\$40	\$35	\$10	\$40	\$40
Highest Slide Scale Fee	\$55	\$100	\$50	\$75	\$100	\$70	\$95	Unknown	\$70	Unknown
Full Price Fee	\$200	\$120	\$240	\$120	\$125	\$200	Ala Carte-billed after visit	Ala Carte-billed after visit	\$150	\$150

2026 SFS Patient Survey

Sliding Fee Program Patient Survey -2026 (156 Surveys)	Decatur (73)	Fremont (83)	Total	%
Question				
1. Are you enrolled or enrolling in the sliding fee discount program?*				
a. Yes, enrolled	33	50	83	54%
b. Yes, enrolling	12	5	17	11%
c. No, not enrolled/enrolling	12	11	23	15%
d. No, not interested in the program	3	3	6	4%
e. No, have health insurance	11	14	25	16%
2. If so, do you think the fees are reasonable for the services provided by SNCHC?				
a. Strongly Agree	30	46	76	51%
b. Agree	30	18	48	32%
c. Neutral	14	11	25	16%
d. Disagree	0	0	0	0%
e. Strongly Disagree	0	1	1	1%
3. Does the sliding scale fee make it easier to access services at the health center?				
a. Yes	63	73	136	93%
b. No	8	3	11	7%
4. Have you ever cancelled an appointment due to lack of funds to pay the discounted fee?				
a. Yes	15	13	28	19%
b. No	55	67	122	81%
5. Would you refer others to the Health Center knowing we have a sliding fee discount program available?				
a. Strongly Agree	41	61	102	67%
b. Agree	21	15	36	24%
c. Neutral	8	5	13	8%
d. Disagree	0	1	1	1%
e. Strongly Disagree	1	0	1	1%

2026 had 154 patients participate in the survey. This represents a 33% increase in the number of respondents in 2026 compared to 2025. Not all patients surveyed answered every question.

Primary Care Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200%
Program Code	P0	P1	P2	P3	P4
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	0%
Provider Visit Fees	\$20	\$35	\$45	\$55	\$200
Nurse Visit ONLY Fees	\$4	\$7	\$9	\$11	\$40
* Sports Physical	\$20	\$20	\$20	\$20	\$20

Sexual Health Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200%
Program Code	P0	P1	P2	P3	P4
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	0%
Provider Visit Fees	\$20	\$35	\$45	\$55	\$200
Nurse Visit ONLY Fees	\$4	\$7	\$9	\$11	\$40

Family Planning Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200% to 250%	>250%
Program Code	P0	P1	P2	P3	P4	P5
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	70%	0%
Provider Visit Fees	\$0	\$35	\$45	\$55	\$60	\$200
Nurse Visit ONLY Fees	\$0	\$7	\$9	\$11	\$12	\$40

Ryan White Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200% to 300%	>300% to 400%	>400%
Program Code	P0	P1	P2	P3	P4		
Slide Discount %	Nominal Fee	82.5%	77.5%	72.5%	0%	0%	0%
Provider Visit Fees	\$0	\$35	\$45	\$55	\$200	\$200	\$200
Nurse Visit ONLY Fees	\$0	\$7	\$9	\$11	\$40	\$40	\$40
No charges beyond ___% of pt.'s gross annual income	0%	5%	5%	5%	7%	10%	N/A

Pharmacy Sliding Fee Schedule

Income % of the Federal Poverty Level	100% or below	>100% to 150%	>150% to 175%	>175% to 200%	>200%
Program Code	P0	P1	P2	P3	P4
Current Medications (up to 30-day supply)	\$7	\$12	\$17	\$22	Full cost/\$22
Proposed Medications (up to 30-day supply)	\$9	\$12	\$17	\$22	Full cost/\$22

Pharmacy Supplies, PEP and PREP

Flat Fee Items	CURRENT	PROPOSED
PREP Generic	\$12	\$12
Epi-Pens	\$7/12/17/22/24	\$35
Insulin vials	\$10	\$15
Insulin pens	\$10	\$10
Glucose meter	\$20	\$20
Test strips (50)	\$10	\$10
Syringes (100)	\$10	\$10
Lancets (100)	\$5	\$10
DOXY PEP	-	\$9

Questions?

Motion to Approve the Clinical Sliding Fee Schedules, as presented, and Approve Recommendations to the Southern Nevada Community Health Center Governing Board on April 21, 2026.

